

# Gain Additional Revenue for Services You May Already Offer

If your answer is **YES** to these questions, your organization **already provides** Community Health Worker (CHW) services:

-   
**Are you a CBO or private practice?**
-   
**Do you already provide health navigation, health education or Promotores services?**
-   
**Do existing staff already spend between 20-50% of their time on these services?**
-   
**Would your organization like to receive compensation for this work?**




## Get reimbursed for CHW services

Become a CHW provider. For example, an employee who gives CHW services for **just 10 hours a week brings an added \$20,000 a year** in revenue to your organization.

Weekly half-hour CHW sessions for existing staff with individuals and/or families	WEEKLY new net revenue	ANNUAL new net revenue
<ul style="list-style-type: none"> <li>• 20 half-hours per week = <b>10 hours</b></li> <li>• Roughly 25% of their week</li> </ul>	<p><b>\$473.40</b> Gross weekly revenue</p> <p><b>- 71.02</b> Estimated billing service fee (if you need help billing)</p> <hr style="width: 50%; margin: 0;"/> <p><b>\$402.39</b> New wkly net revenue to CBO</p>	<ul style="list-style-type: none"> <li>• New weekly net x 12 months = <b>\$20,120</b> per year</li> <li>• Assumes 50 weeks of staff time</li> </ul>

 **Double the hours, double the revenue!**

 **Join a CHW Hub to make contracting easier!** Health Net can help you connect with an existing organization. If you subcontract with a CHW Hub, you can quickly gain a new revenue source and let the hub handle the administrative tasks.



Learn more about being a CHW provider by sending an email to [CALAIM\\_Providers@healthnet.com](mailto:CALAIM_Providers@healthnet.com).

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